

# Aryan Dixit

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## EDUCATION

Drexel University,

Philadelphia, PA

Bachelor of Science in Digital Media and Virtual Production,

**Minor:** Economics

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## AWARDS & SCHOLARSHIP

Dean's List, Drexel University

Founders Grant Scholarship

Drexel Founders Scholarship

Westphal Portfolio Scholarship

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## EXPERIENCE

### **Sales Representative, LakeWinds Global**

*Philadelphia PA November 2022 – March 2023*

- Spearheaded customer acquisition efforts for NRG, consistently converting residential customers from PECO services to NRG energy solutions.
- Applied public speaking and interpersonal communication skills to engage customers effectively, fostering trust and driving conversions.
- Exceeded performance benchmarks by securing 25+ new accounts weekly, ranking among the top performers in the organization.
- Developed and implemented strategic sales techniques, maximizing conversion rates and enhancing customer satisfaction.

### **Content and Research Intern, Basil and Becky Educational Foundation**

*Philadelphia PA November 2022 – March 2023*

- Conducted extensive research to source relevant footage and cataloged it using Microsoft Excel, ensuring quick and easy access for the production team.
  - Identified and vetted high-profile individuals, establishing professional communication channels to facilitate their seamless participation.
  - Managed scene setup, lighting, and camera movements for key shooting sessions, contributing to the technical quality of the documentary.
  - Demonstrated strong time management by meeting tight deadlines across multiple project phases, ensuring smooth production flow.
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## SKILLS

**Software:** Unreal Engine, Unity, Maya, Blender, Houdini, ZBrush, Nuke, Twin motion, Adobe After Effects, Premiere Pro, Media Encoder, Photoshop, Illustrator, Audition, Substance 3D Painter, Substance 3D Stager, Microsoft Office, Agisoft Meta Shape, Python, HTML, JavaScript

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## ACTIVITIES

Member, Motion Capture Club (MoCap), Drexel University

Member, Extended Reality (AR, VR, XR) Club, Drexel University

Member, Chess Club, Drexel University